





Behaviour Change Competencies & Knowledge Base

# Behaviour Change Competencies & Knowledge Base

The following tables outline the Behaviour Change Competencies at each level of the Behaviour Change Development Framework, with their accompanying knowledge requirements in the Knowledge Base. The completed package also includes identification of the Behaviour Change Skills required at each level.

Educational resources including more detailed description of the elements of the knowledge base and signposting to courses covering the required material, are also be provided. These have also been developed for the skills component.



**BCL** Literacy Note: BCL does not have any comptencies or a knowledge base



BC3
High Intensity
Interventions



**BC1**Very brief
Interventions



BC2
Brief & Extended
Brief Interventions

## **BCL**: Behaviour Change Literacy

BCL enables you to create a culture where healthy behaviours can thrive, all of us should ideally be trained to this level. This level includes learning on understanding and applying behaviour change. There is free e-learning offered through the toolkit to help you attain this.



## Workforce Leader BCL

By the end of this session, you will be able to:

- a. Understand how inequalities and social determinants of health affect health and wellbeing
- b. Know what is meant by behaviour change and what it looks like at an individual, environmental and policy level
- c. Be familiar with motivations, heuristics and biases that influence our behaviour change decisions
- d. Know COM-B behaviour change theory and be introduced to intervention frameworks
- e. Be familiar with the communication skills for engaging individuals in behaviour change conversations
- f. Be familiar with ethics and principles that are key to supporting your team in delivering behaviour change
- g. Know where to find more information on behaviour change to support your learning and programme development and connect with the expertise that can support your practice

## **Individual BCL**

By the end of this session, you will be able to:

- a. Describe what is meant by behaviour change and why it is important
- b. Identify the factors that influence our behaviour change decisions
- c. Identify different levels of behaviour change interventions
- d. Describe how to identify what needs to change
- e. Describe person-centred approaches and how to engage with people for a behaviour change conversation
- f. Identify where to find more support for delivering behaviour change

## **BC1**: Very brief Interventions

## **Competencies and sub-competencies**



Behaviour Change Level 1 training enables you to deliver very brief behaviour change interventions. These are very quick conversations that include providing people with information, raising awareness of risks or providing encouragement and support. It also includes directing people where to go for further help.

BC1.1 Recognise and act upon opportunities to support behaviour change in service users, as they arise in your routine work.

#### Be able to:

- a. recognise the opportunity to have a conversation with a service user and choose to take the opportunity
- b. ensure confidential conversations take place in private, quiet and comfortable places
- c. initiate a discussion about health behaviours
- d. identify what is important to the individual
- e. use a range of communication skills and language appropriate for an individual's needs and understanding

## BC1.2 Use appropriate methods to open a conversation about behaviour change and elicit a response.

#### Be able to:

- a. use open ended questions to engage with the service user
- b. check if there is something an individual wants to discuss
- c. enable a service user to engage and explore a range of options including taking no
- d. action

## BC1.3 Depending on the response, use appropriate techniques to motivate and encourage engagement with behaviour change.

#### Be able to:

- a. ask open questions to explore and understand the individual's situation and what matters to them
- b. provide general information about the behaviour and behaviour change in a manner that can be easily understood
- c. reassure and encourage the individual to believe in themselves and the possibilities of
- d. improvement
- e. let the individual know you understand how they are feeling by being empathetic
- f. reflect on what they have said using their words
- g. summarise what they have said during the conversation

## BC1.4 Provide further information to support behaviour change.

- a. Provide relevant and accurate information or advice in a manner that enables a
- b. service user to choose whether or not to take it
- c. Support a service user to make a decision and plan together the way forward
- d. Provide information and signpost to additional resources or support relevant to the
- e. health behaviour

## **BC1**: Very brief Interventions

## **Knowledge Base**



The behaviour change competencies are underpinned by the knowledge that is required for each level. The knowledge base provides what learners would need to know in order to progress through this behaviour change level.

### BC1 K1

Basic knowledge of physical and mental health risks in adults, and of behavioural risk factors for diet, activity, alcohol and smoking

### **BC1 K2**

Knowledge of basic communication skills and their benefits, including use of open-discovery questions, affirmation, reflection and summaries

## **BC1 K3**

Knowledge and understanding of the social determinants of health and how they influence health behaviours

## **BC1 K4**

Know how to look for credible and up to date information about local, regional and national services and support available

## What is it that service users would see from people trained at this behaviour change level?

- Being empathetic and interested in my life and community and what matters to me.
- · Seeing me as resourceful and capable.
- Showing me respect and preserving my dignity.
- Allowing me to tell my story from my perspective.
- Allowing me to gather the information and support that is meaningful to me and have the opportunity to ask questions.
- Helping me to make decisions and respecting these decisions.

### Who should be trained to this behaviour change level?

Workers and volunteers who primarily interact with service users and the public who have an administrative or routine service need, for example needing to book an appointment or fill a prescription.

## What are the available learning resources for this level?

Check out the behaviour change competency tool to explore the online learning resources available to develop the knowledge and skills required for this level.

## **BC2:** Brief & Extended Brief Interventions

## **Competencies and sub-competencies**



Behaviour Change Level 2 training enables you to deliver brief and extended brief behaviour change interventions.

## BC2 1. Use appropriate methods to explore service user motivation to change behaviour.

## Be able to:

- a. form a collaborative relationship where the service user and professional work as a team, engaging in and exploring a potential way forward
- undertake a generic assessment, based on behaviour change theory, of the individual's personal situation and what matters to them, including suitability for behaviour change or referral
- c. help the service user identify and select relevant health behaviour issues for change

## BC2 2. Select appropriate behaviour change techniques for the service user and the issue.

### Be able to:

- a. take a problem-solving approach to identifying possible solutions
- b. select and skilfully apply the most appropriate behaviour change intervention
- c. techniques:
  - i. identify the social, environmental and emotional causes of behaviour and its consequences
  - ii. support decision-making by generating alternative courses of action and
  - iii. weighing them up elicit self-motivating statements and evaluation of behaviour to reduce resistance to change
  - iv. support attitude change and encourage a different perspective on behaviour by r framing
  - v. provide opportunities for social comparison
- d. help service user to identify individual, social, environmental and professional barriers
- e. and facilitators that might affect intervention implementation
- f. work professionally and ethically with groups of service users, engaging individuals
- g. and encouraging discussion

## BC2 3. Develop and agree a plan of action for behaviour change in collaboration with the service user.

- a. manage expectations, including the frequency and duration of the intervention and what is expected from the individual
- b. agree goals for the intervention and ensure they are realistic, attainable, timely and measurable
- c. agree a contract of behaviour change with the individual
- d. structure the consultations and adhere to an agreed agenda
- e. identify and/or provide sources of social support
- f. work in a coordinated way with service user's family, carers and advocates, and other
- q. professionals
- h. support individual to develop plans to overcome barriers to behaviour change

## BC2 4. Review progress with service user.

#### Be able to:

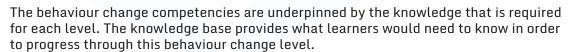
- a. provide feedback using agreed measures and self-monitoring to review progress on behaviour change, and adapt the goal where appropriate
- b. review how individual has coped with risky situations and barriers

## BC2 5. Agree end point or closure of support with service user.

- a. end the intervention in a planned manner and help service user identify any concernsthey may have about the closure of support
- b. plan for maintenance of behaviour change including identification of other resources that might provide maintenance support
- c. self-reflect on what worked well or could have been improved, and identify key learning points

## **BC2:** Brief & Extended Brief Interventions

## **Knowledge Base**





### **BC2 K1**

Knowledge of physical and mental health behaviour and risk factors and in-depth or detailed knowledge of one or more health risks, relevant to service user needs.

### **BC2 K2**

Knowledge and understanding of the social determinants of health and how they influence health behaviour

## **BC2 K3**

Knowledge of group dynamics and how to facilitate working with groups

## **BC2 K4**

Know about current models of behaviour change theory and how to influence behaviour change

### **BC2 K5**

Know about behaviour change techniques, and understand the application of selected specific behaviour change techniques including: problem-solving approaches, decision-making, social support and comparison, action planning and goal setting, outcome measures and self-monitoring

### **BC2 K6**

Knowledge of communication methods for structuring a behaviour change conversation including: agenda setting, managing discord, resolving ambivalence, reframing and building self-efficacy

#### **BC2 K7**

Knowledge of models of reflective practice and their use

## What is it that service users would see from people trained at this behaviour change level?

- Giving me the opportunity to work collaboratively with you to agree what we will talk about together
- Working sensitively with me whether I'm unsure, or feeling confident about what I can do
- Supporting me to build on my ability and confidence to jointly solve problems around my health and wellbeing
- Supporting me to understand what motivates me
- Helping me find out about other information or support that is meaningful to me
- Helping me to make the best decision for me in my life (about my health, wellbeing, care and support), by considering my options and using information I can understand

## Who should be trained to this behaviour change level?

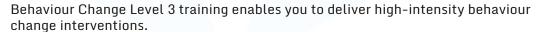
Workers who help service users with a specific health or social care need.

## What are the available learning resources for this level?

Check out the behaviour change competency tool to explore the online learning resources available to develop the knowledge and skills required for this level.

## **BC3:** High Intensity Interventions

## Competencies and sub-competencies





BC3 1. Provide extended support for behaviour change and long-term maintenance.

### Be able to:

- a. adapt interventions in response to service user feedback
- b. help service users use self-monitoring procedures that are relevant and meaningful to them to guide behaviour change interventions and to monitor outcome
- c. plan for maintenance of behaviour change after the end of the intervention
- d. help service users identify other resources to help them maintain their behaviour change

## BC3 2. Provide support for behaviour change to those at particular high risk of illhealth, complex needs or multiple morbidities.

#### Be able to:

- a. understand behaviour change taxonomies and implement behaviour change theories
- b. and models in a flexible manner
- c. select and skilfully apply the most appropriate behaviour change intervention
- d. techniques matched to the complex needs of the service user (including but not limited
- e. to):
  - i. Behavioural practice/rehearsal: prompt practice or rehearsal a behaviour in order to increase habit and skill
  - ii. Conserving mental resources: advise on ways of minimising demands on mental resources to facilitate behaviour change.
  - iii. Problem solving: analyse, or prompt the person to analyse, factors influencing the behaviour and generate or select strategies that include overcoming barriers and/or increasing facilitators.
  - iv. Action planning: Prompt detailed planning of performance of the behaviour
  - v. Reduce negative emotions: Advise on ways of reducing negative emotions to facilitate performance of the behaviour

## BC3 3. Provide support for behaviour change to those with mental or physical vulnerabilities.

- a. select and skilfully apply the most appropriate behaviour change intervention techniques matched to the capacities of the service user
- b. structure consultations and maintain appropriate pacing in response to service user need
- c. work collaboratively with service users to manage service user behaviours that are potentially counter-productive

## **BC3:** High Intensity Interventions

## **Knowledge Base**



The behaviour change competencies are underpinned by the knowledge that is required for each level. The knowledge base provides what learners would need to know in order to progress through this behaviour change level.

### BC3 K1.

Know how to structure and pace a consultation while being mindful of and empathetic to the mental and physical vulnerabilities the service user mayhave.

## BC3 K2.

Knowledge of living with complex long-term conditions and multiple morbidities, and the barriers and enablers for services users to self-manage their conditions.

## BC3 K3.

Knowledge of self-management tools to explore the impact of the service user's health issues, symptoms and behaviours, for example: formulation, persistent pain cycle and symptom diaries

## BC3 K4.

Knowledge of the Behaviour Change Techniques Taxonomy and understand how to select and apply the most appropriate behaviour change techniques to support the service user to manage their condition and symptoms. Including (but not limited to): behavioural practice/rehearsal; conserving mental resources; problem solving; action planning and reduce negative emotions.

## What is it that service users would see from people trained at this behaviour change level?

- Giving me the opportunity to work collaboratively with you to agree what we will talk about together
- Working sensitively with me whether I'm unsure, or feeling confident about what I can do
- Supporting me to build on my ability and confidence to jointly solve problems around my health and wellbeing
- Supporting me to understand what motivates me
- Helping me find out about other information or support that is meaningful to me
- Helping me to make the best decision for me in my life (about my health, wellbeing, care and support), by considering my options and using information I can understand

## Who should be trained to this behaviour change level?

Workers who help service users with a specific health or social care need.

## What are the available learning resources for this level?

Check out the behaviour change competency tool to explore the online learning resources available to develop the knowledge and skills required for this level.